

IHH-10-030



Director Total Compensation (m/f)

Location: Switzerland

MUNICH - LONDON - BOSTON - ISTANBUL - FRANKFURT

CLIENT

Tasks

Requirements

Job Offer

Contact

Our Client

...focuses on three disciplines: assurance, tax and legal, and advisory services. With more than 2,500 employees and an annual revenue of more than 700 million CHF our client is the No.1 accounting and consulting firm in Switzerland. Furthermore, our client is Taxfirm of the Year 2009.

Client

TASKS

Requirements

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Main Objectives

- Directors are expected to take on a high level of responsibility in the overall lead of the project management, including fee negotiations, monitoring of WIP, supervision of team members and quality assurance. In addition, they act as principal point of contact for consultants and are expected to manage, motivate, guide and develop the professional staff.
- Independent and active acquisition and management of client projects as well as developing, maintaining and fostering client relationships on a day to day basis.
- Development of multidisciplinary solutions in the total compensation area, using an integrated approach.
- Contribution to the thought leadership positioning of our Reward practice in Switzerland.

Client

TASKS

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- Active acquisition of new clients and projects
- Leverage existing client relationships
- Advising clients (national and international) regarding remuneration strategy design including total compensation and equity participation plans
- Designing reward systems
- Building and maintaining strong relationships with current clients
- Functional evaluation with our tool
- Publication of thought leadership pieces (articles et al.) and contribution to marketing campaigns, client events, etc.

Client

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REQUIREMENTS

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Requirements

- University degree in law or economics or equivalent
- Profound experience (min 7 years) in the key areas of total compensation either with an international consulting firm or in a multinational environment
- Experienced as team leader
- Proven track record of Project Management skills and ability to provide multidisciplinary solutions with excellent analytical skills
- Strong sales skills
- Dynamic, open minded self starter with confidence to further build up the practice
- Client focused with strong interpersonal skills
- Client focused with strong interpersonal skills
- Team player with leadership and networking capabilities

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JOB OFFER

Contact

Our Client Offers

- Overtime hours are paid
- Comprehensive insurance package
- Spot Bonus Model
- Extensive opportunities for further education

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CONTACT

Interested?

For further information please consult our Managing Director, Claus Schneider.



Claus Schneider

Managing Director

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